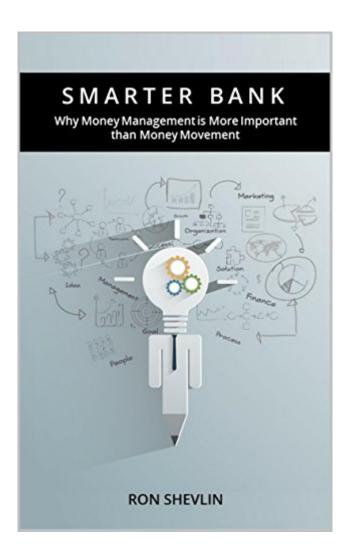
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Smarter Bank: Why Money Management Is More Important Than Money Movement





Synopsis

With technological developments and upstarts threatening to disrupt and displace established financial institutions, what should banks and credit unions do to defend their positions, and to grow and thrive in the new world of banking? Smarter Bank helps banks and credit unions: 1) Understand and react to emerging technological disruptions; 2) Regain consumer trust; and 3) Be more profitable. In short, it's about how to become a "smarter" bank. Smarter about developing customer trust and relationships, smarter about understanding consumers' needs and wants, smarter about using technology, smarter about marketing products and services--and smarter about making money. Smarter Bank provides a no-nonsense framework to address broad issues impacting banking's rapidly changing business model. The book addresses topics like innovation, big data, customer engagement, mobile payments, personal financial management, and the changing financial behaviors of consumers, in particular, the Gen Yers. "Ron Shevlin is famous for his snarky sense of humor, as well as his well-researched, well-considered takes on banking and customer behavior. Smarter Bank is a smart book. If you are in banking, you should read it, and you will definitely come away smarter and better informed."-Brett King, Best-selling author of Breaking Banks and Founder of Moven

Book Information

File Size: 6820 KB Print Length: 258 pages Simultaneous Device Usage: Unlimited Publisher: Searching Finance (June 3, 2015) Publication Date: June 3, 2015 Sold by: Â Digital Services LLC Language: English ASIN: B00YW14F2C Text-to-Speech: Enabled X-Ray: Not Enabled Word Wise: Enabled Lending: Not Enabled Enhanced Typesetting: Enabled Best Sellers Rank: #929,059 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #167 in Books > Business & Money > Industries > Financial Services #543 in Kindle Store > Kindle eBooks > Business & Money > Industries > Banks & Banking #1538 in Books > Business & Money > Economics > Banks & Banking

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